Regent TRG plans new Clark and Cebu shops

The Regent Travel Retail Group is preparing to open the very first commercial retail mall designed to service Clark Airport in The Philippines, as well as separate travel retail locations in the Shoppes in downtown Cebu for both mono and multi-brand concepts.



The project is called the Clark Air Mall and will comprise a 3,500sq m landside commercial area servicing the Clark Airport complex – with the first stores due to open in this location in July 2016, according to Regent Asia Chairman and Managing Director Jose Maria Esteban III.

Passenger traffic at Clark Airport is presently quite modest, with just over 316,000 using the facility between January and April of this year (+8%). It is also served seven days a week by both Qatar Airways and Emirates and a handful of other carriers.



Clark International Airport.

Talking exclusively to *TRBusiness* recently, Esteban added that his company is also working closely with the GMR Group at Mactan Cebu International Airport, where it has opened both duty free and duty paid retail.

"These [stores] include WHSmith, Victoria's Secret, Pandora, L'Oréal Paris and MAC, in addition to our full duty free beauty and fashion boutiques for Tumi and Bally. We are currently in discussions for more locations in Cebu for both mono brand and multi-brand concepts," he said.



Exterior of the terminal at Diosdado Macapagal International Airport or Clark International Airport. Source: Josh Lim.

[Some of these openings were first highlighted in our earlier story at this link: http://www.trbusiness.com/regional-news/asia-pacific/regent-opens-new-stores-in-the-philippines/105275]

In the first four months of 2016 a total of 2.8m passengers used Mactan-Cebu International Airport, with 740,481 international and 2.1m domestic.

GMR Infrastructure is currently in partnership with the Megawide Construction Corporation of Philippines to develop the airport on a 25-year renovation and modernisation contract, which began on 1 November 2014.