



Flemingo International has won the duty free arrival and departure shop contract for the planned new terminal at Paraguay's Silvio Pettirossi Airport.

The retailer says this relates to a four-year contract at the country's Asunción capital city airport, covering liquor (*incorporating wines from Chile, Uruguay and Argentina*), perfume, cosmetics, confectionery, tobacco and fashion accessories.

The airport handled 1.2m international passengers last year – mostly business and regional travellers – and is projecting growth of around 17% in 2014. The predominant customer nationalities comprise Uruguayans, Brazilians, and Argentinians, as well as from passengers from the US, Panama and Spain.



An artists impression of how the stores are being designed.

Flemingo wins new Asunción contract

The retailer says it will be opening its LATAM & Caribbean headquarters out of Montevideo, Uruguay within the last quarter of this year and this will also support its existing operations, such as St. Maarten, Costa Rica, Brazil and now Uruguay. Intriguingly, it adds that it will also be announcing further expansion plans within the travel retail industry in the region by the next quarter.

Javier Brandwain, COO LATAM & Caribbean commented: "Flemingo has been closely working with Silvio Pettirossi authorities since September 2013 and we are extremely excited with this breakthrough for Flemingo in this region. This has been possible thanks to the cooperation of the Paraguayan Government as well as Airport and DINAC authorities". *[Dirección Nacional de Aeronautica Civil = DINAC-Ed]*.

A spokesperson from the DINAC added: "The DINAC welcomes Flemingo at the Silvio Pettirossi International Airport and is glad to be associated with a world-class company with operations in major international airports in the world. We are sure that they will be adding a touch of distinction and excellence to the new terminal.

"Thanks Flemingo for the vote of confidence in our modernization process and we wish the company success in this new endeavour.

[The present duty free concessionaires at Silvio Pettirossi International Airports existing terminal building are Mannah Duty Free and Bright Star-Ed].



Another rendering of how the new stores may look.