

Florianópolis win strengthens Zurich's airport portfolio

**Flughafen Zürich AG (Zurich Airport) has been chosen as the recipient of a 30-year concession to operate and expand Brazils Florianópolis-Hercílio Luz International Airport.**

**As reported**, Fraport AG secured airport operation contracts at Fortaleza Pinto Martins International and Porto Alegre Salgado Filho International, while VINCI Airports won the bid to operate at Salvador's Deputado Luís Eduardo Magalhães International.



This tied up a tender process for four international airport concessions launched by Brazil's civil aviation authority ANAC (Agência Nacional de Aviação Civil) last year.

**Hercílio Luz International Airport handled 3.6 million PAX in 2016.**

Under the terms of Zurich's concession agreement, which expects to begin in July, the operator will own 100% of Florianópolis-Hercílio Luz International Airport as it looks to expand and improve its infrastructure and services.

## **MARKET CONFIDENCE**

We believe in the Brazilian market – that is why we bid for one of the four airports, a Zurich Airport spokesperson told *TRBusiness*. After strong inflation and recession, we believe the situation in the country will stabilise and get better.

Zurich Airport first entered Brazil four years ago, when it acquired a 25% stake during Belo Horizonte Airports privatisation.

Florianópolis-Hercílio Luz International Airport handled 3.6mn passengers and accrued CHF26mn (\$26.1mn) in revenue last year.

Zurich Airport says the Santa Catarina-located hub, which serves as a holiday destination for both domestic and international travellers within Brazil, has been the most resilient throughout the country's economic downturn of the four airports privatised.

The airport achieved an average 9.7% passenger growth per year in the six years before the recession.